

# Supplementary Material for “The Folk Theorem for the Prisoner’s Dilemma with Endogenous Private Monitoring”

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February 24, 2023

## A Introduction

This paper contains supplementary material to our paper “The Folk Theorem for the Prisoner’s Dilemma with Endogenous Private Monitoring”. It provides, for the prisoner’s dilemma on the left-hand side of Figure 1, an alternative proof for the claim that cooperation in each period is a sequential equilibrium outcome of the repeated prisoner’s dilemma with endogenous private monitoring.

The interest of this alternative proof is that it uses a strategy which is both pure and explicitly specified. Our approach is related to the one we use to proof our folk theorem since, for each player  $i$ , the two strategies coincide at histories in  $H_i^* \cup H_i^{*0}$ . It is also related to the approach in Sekiguchi (1997) and Bhaskar and Obara (2002), who both use strategies such that the continuation strategy of each player at each

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of his private history is either the grim-trigger strategy or the strategy that always plays  $D$ . Our strategy uses, in reduced form, three continuation strategies; this is clearly seen in the exact automaton representation in Figure A.1 of the strategy we use.<sup>1</sup> Briefly, our strategy  $\sigma = (\sigma_1, \sigma_2)$  is specified as follows: for each  $i \in \{1, 2\}$  and history  $h_i$  of length  $t$ ,

$$\sigma_i(h_i) = \begin{cases} (r_i^*, C) & \text{if } h_i \in H_i \setminus H_i^{*0} \text{ and } \mu(h_{-i}^{*,t}|h_i) \geq \mu_i^*, \\ (r_i^*, D) & \text{if } h_i \in H_i \setminus H_i^{*0} \text{ and } 0 < \mu(h_{-i}^{*,t}|h_i) < \mu_i^*, \\ (1_{(c,d)}, D) & \text{if } h_i \in H_i^{*0}, \end{cases}$$

where  $\mu_i^* \in (0, 1)$ . To emphasize the dependence of  $\mu^* = (\mu_1^*, \mu_2^*)$ , we write this strategy as  $\sigma^{\mu^*}$ . As a function of  $y_i \in Y_i$  only,  $\sigma_i^{\mu_i^*}$  has the following representation as an automaton, whose initial state is not shown and depends on the history  $h_i$  via  $\mu(h_{-i}^{*,t}|h_i)$ :<sup>2</sup>

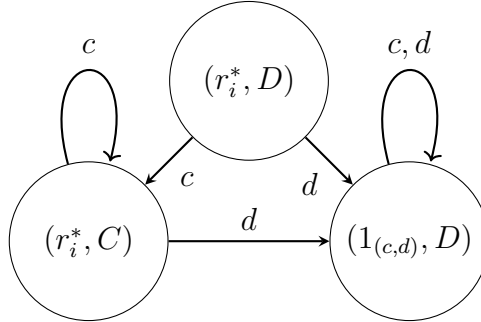


Figure A.1: Reduced strategy as an automaton

The strategy  $\sigma^{\mu^*}$  is such that  $(C, C)$  is played in each period. This happens for the same reason as in the proof of Theorem 1, namely that  $\mu(h_{-i}^{*,t}|h_i^{*,t}) = 1$  for each  $i \in \{1, 2\}$  and  $t \in \mathbb{N}_0$ . Thus, if  $\sigma^{\mu^*}$  is part of a sequential equilibrium, then cooperation in each period is a feature of a sequential equilibrium outcome. The former condition is established, under a stronger form of responsiveness of the aggregation function  $\alpha$ , in the following result.

<sup>1</sup>The notion of a reduced strategy and an exact automaton can be found in e.g. Osborne and Rubinstein (1994) and Kalai (1990) respectively.

<sup>2</sup>This follows from Claim A.2 in the proof of Theorem A.1 below.

**Theorem A.1** *If  $\alpha$  is strongly responsive, then there exists  $\delta^* \in (0, 1)$  such that, for each  $\delta \geq \delta^*$  and  $X \in \mathcal{X}$ , there exists  $\mu^* \in (0, 1)^2$  and a system of beliefs  $\mu$  such that  $(\sigma^{\mu^*}, \mu)$  is a sequential equilibrium when  $R_i = X^2$  for each  $i \in \{1, 2\}$ .*

Besides focusing only on cooperation, Theorem A.1 requires a stronger form of responsiveness. We say that  $\alpha$  is *strongly responsive* if it is responsive and satisfies:

3.  $1_{(c,c)} \in \arg \max_r \alpha_{i,Y_{-i}}(r, 1_{(c,d)})(c)$ .
4.  $1_{(c,c)} \in \arg \max_r \frac{\alpha_i(r, 1_{(c,d)})(c,c)}{\alpha_i(r, 1_{(c,d)})(c,c) + \alpha_i(r, 1_{(c,d)})(c,d)}$ .

In property 3,  $\alpha_{Y_{-i}}(r, r')(y_{-i}) = \sum_{y_i} \alpha(r, r')(y_i, y_{-i})$  for each  $y_{-i} \in Y_{-i}$ ; throughout this supplementary material, we shall also use  $\alpha_{Y_i}(r, r')(y_i) = \sum_{y_{-i}} \alpha(r, r')(y_i, y_{-i})$  for each  $y_i \in Y_i$ .

Responsive aggregation functions reflect the choices of both players. Strong responsiveness makes this dependence more specific:

3. If a player proposes signal  $d$  for himself and  $c$  for his opponent, then the probability of the player observing  $c$  is maximized when his opponent chooses signal  $(c, c)$  with probability 1.
4. If a player proposes signal  $d$  for himself and  $c$  for his opponent, then the probability of signal  $(c, c)$  conditional on the opponent observing  $c$  is maximized when his opponent chooses signal  $(c, c)$  with probability 1.

To understand properties 3 and 4, let player 1 be the opponent and player 2 the original player; in addition, assume momentarily that player 1 is restricted to choosing degenerate distributions on  $Y$ . Note that, by property 1, if player 1 chooses signal  $(c, d)$  with probability 1, then  $(c, d)$  occurs with probability 1 and player 2 observes  $c$  with zero probability. The same conclusion holds if player 1 chooses  $(d, d)$ . Thus, player 2 can observe  $c$  only if player 1 chooses  $(c, c)$  or  $(d, c)$  and property 3 requires, in particular, that the corresponding probability in the former case is no less than that of the latter case. Since player 1 is restricted to choosing a degenerate distribution, property 4 holds since, by property 1, the probability of  $(c, c)$  is strictly positive only

when player 1 chooses  $(c, c)$  with probability 1 given that player 2 is choosing  $(c, d)$  with probability 1. Thus, the requirement of properties 3 and 4 is that its conclusion holds for all distributions and not just for degenerate ones.

The aggregation function in the motivating example is strongly responsive. Furthermore, if  $\alpha$  is a mixed extension, then  $\alpha$  is strongly responsive if

- (a)  $\alpha(1_y, 1_{y'})[\tilde{y}] = 0$  for each  $y, y' \in Y$  and  $\tilde{y} \notin \{y, y'\}$ .
- (b)  $\alpha_i(1_y, 1_{y'})[y] > 0$  for each  $y, y' \in Y$  and  $i \in \{1, 2\}$ .
- (c)  $\alpha_i(1_{(c,c)}, 1_{(c,d)})[c, c] \geq \alpha_i(1_{(d,c)}, 1_{(c,d)})[d, c]$ .<sup>3</sup>

## A.1 Proof of Theorem A.1

### A.1.1 Parametrization

For each  $i \in \{1, 2\}$ , let

$$\hat{\mu}_i = \alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)].$$

Then  $\hat{\mu}_i \in (0, 1)$  by property 2. Let  $\mu_i^*$  solve:

$$\mu(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta))) = 2\mu - (1 - \mu)(1 - \delta), \quad (\text{A.1})$$

i.e.

$$\mu_i^* = \frac{1 - \delta}{\delta(1 - \hat{\mu}_i)(3 - \delta)}.$$

We have that  $\mu(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta))) \leq 2\mu - (1 - \mu)(1 - \delta)$  if and only if  $\mu \geq \mu_i^*$ . Moreover,  $\mu_i^* > 0$  and  $\mu_i^* \rightarrow 0$  as  $\delta \rightarrow 1$ . Therefore,

**Claim A.1** *There exists  $\delta_1 \in (0, 1)$  such that  $\mu_i^* \in (0, \hat{\mu}_i)$  for each  $\delta \geq \delta_1$  and  $i \in \{1, 2\}$ .*

Let  $\underline{\mu} > 0$  be such that

$$\frac{\underline{\mu}}{(1 - \underline{\mu}) \min_{i,r} \alpha_{i,Y_i}(r, 1_{(d,c)})[d]} < \min_i \hat{\mu}_i$$

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<sup>3</sup>See Section A.2 for a proof of this claim.

for each  $\mu < \underline{\mu}$ . Such  $\underline{\mu}$  exists since  $\min_r \alpha_{i,Y_i}(r, 1_{(d,c)})[d] > 0$  by property 2 and, hence,  $\lim_{\mu \rightarrow 0} \frac{\mu}{(1-\mu) \min_{i,r} \alpha_{i,Y_i}(r, 1_{(d,c)})[d]} = 0$ .

Let  $\delta^* \in (0, 1)$  be such that  $\delta^* \geq \delta_1$  and, for each  $\delta \geq \delta^*$  and  $i \in \{1, 2\}$ ,

$$\mu_i^* < \underline{\mu} \text{ and} \quad (\text{A.2})$$

$$-1 + \delta(1 + 2\underline{\mu}(1 - \hat{\mu}_i)) > 0. \quad (\text{A.3})$$

It follows that  $\delta^*$  exists since, for each  $i$ ,  $\lim_{\delta \rightarrow 1} \mu_i^* = 0$  and  $\lim_{\delta \rightarrow 1} (-1 + \delta(1 + 2\underline{\mu}(1 - \hat{\mu}_i))) = 2\underline{\mu}(1 - \hat{\mu}_i) > 0$ .

Let  $\delta \geq \delta^*$ ,  $X \in \mathcal{X}$  and  $R_i = X^2$  for each  $i \in \{1, 2\}$ .

### A.1.2 The assessment

Let

$$\begin{aligned} h_i^{*,t} &= \left( \overbrace{(r_i^*, C, c), \dots, (r_i^*, C, c)}^{t \text{ periods}} \right) \text{ for each } t \geq 0. \\ H_i^B &= \{h_i \in H_i : h_i = (h_i^{*,t} \cdot (r_i^*, C, d) \cdot h'_i) \text{ for some } t \geq 0 \text{ and } h'_i \in H_i\}. \\ H_i^{*0} &= \{h_i \in H_i : \prod_{t=1}^{\ell(h_i)} \alpha_i(r_i^{t,C}, 1_{(c,s_i^t)})[(y_i^t, c)] = 0\}. \end{aligned}$$

Note that  $H_i^B \subseteq H_i^{*0}$ . Indeed,  $r_i^{t+1,C} = 1_{(c,c)}$ ,  $s_i^{t+1} = C$  and  $y_i^{t+1} = d$  imply that  $\alpha_i(r_i^{t+1,C}, 1_{(c,s_i^{t+1})})[(y_i^{t+1}, c)] = \alpha_i(1_{(c,c)}, 1_{(c,c)})[(d, c)] = 1_{(c,c)}(d, c) = 0$  by property 1.

The **strategy** is as follows. Let  $r_i^{*,s_{-i}} = 1_{(s_{-i},c)}$  for each  $i \in \{1, 2\}$  and  $s_{-i} \in \{C, D\}$ , and define, for each  $h_i \in H_i$ ,

$$\sigma_i(h_i) = \begin{cases} (1_{(c,d)}, D) & \text{if } h_i \in H_i^{*0}, \\ (r_i^*, D) & \text{if } h_i \in H_i \setminus H_i^{*0} \text{ and } \mu(h_{-i}^{*,\ell(h_i)} | h_i) < \mu_i^*, \\ (r_i^*, C) & \text{if } h_i \in H_i \setminus H_i^{*0} \text{ and } \mu(h_{-i}^{*,\ell(h_i)} | h_i) \geq \mu_i^*. \end{cases}$$

We also write  $\sigma_i(r_i, s_i | h_i)$  for the probability that  $\sigma_i(h_i)$  assigns to  $(r_i, s_i)$ .

The **beliefs** are as follows. Let

$$\begin{aligned} H_i^C &= \{h_i \in H_i : r_i^t = 1_{(c,d)} \text{ and } s_i^t = D \text{ for all } 1 \leq t \leq \ell(h_i)\}, \\ H_i^D &= \{h_i \in H_i^B : h_i = (h_i^{*,t} \cdot (r_i^*, C, d) \cdot h'_i) \text{ for some } t \geq 0 \text{ and } h'_i \in H_i^C\}. \end{aligned}$$

For any  $h_i \in H_i$ ,

1.  $\text{supp}(\mu(\cdot|h_i)) \subseteq H_{-i}^{*0}$  if  $h_i \in H_i^{*0}$ ,
2.  $h_{-i}^{*,\ell(h_i)} \in \text{supp}(\mu(\cdot|h_i)) \subseteq \{h_{-i}^{*,\ell(h_i)}\} \cup H_{-i}^D$  and

$$\mu(h_{-i}^*|h_i) = \frac{\prod_{t=1}^{\ell(h_i)} \alpha_i(r_i^{t,C}, 1_{(c,s_i^t)})(y_i^t, c)}{\prod_{t=1}^{\ell(h_i)} \alpha_i(r_i^{t,C}, 1_{(c,s_i^t)})(y_i^t, c) + \sum_{h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)}} \prod_{t=1}^{\ell(h_i)} \alpha_i(r_i^{t,s_{-i}^t}, r_{-i}^{t,s_i^t})(y_i^t, y_{-i}^t)}$$

if  $h_i \in H_i \setminus H_i^{*0}$ , with  $\mu(h_{-i}^{*,0}|h_i) = 1$  if  $h_i = \emptyset$ .

We also write  $\mu(h_{-i}^*|h_i)$  for  $\mu(h_{-i}^{*,\ell(h_i)}|h_i)$ . In A.1.5, we show that there exists consistent beliefs satisfying the above two properties.

### A.1.3 Preliminary results

From the specification of beliefs, we obtain the following claim.

**Claim A.2** *For each  $i \in \{1, 2\}$ :*

1.  $\mu(h_{-i}^*|h_i^*) = 1$ .
2. If  $h_i \in H_i \setminus H_i^{*0}$ , then

$$\mu(h_{-i}^*|h_i \cdot (r_i^*, s_i, c)) = \begin{cases} 1 & \text{if } s_i = C, \\ \hat{\mu}_i & \text{if } s_i = D. \end{cases}$$

3. If  $h_i \in H_i \setminus H_i^{*0}$  and  $(r_i, s_i, y_i)$  is such that  $\alpha_i(r_i^C, 1_{(c,s_i)})(y_i, c) > 0$ , then

$$\mu(h_{-i}^*|h_i \cdot (r_i, s_i, y_i)) = \frac{\mu \alpha_i(r_i^C, 1_{(c,s_i)})(y_i, c)}{\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,s_i)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)}$$

where  $\mu = \mu(h_{-i}^*|h_i)$ .

**Proof.** Part 1 follows since  $h_i = h_i^*$  implies that

$$\prod_{t=1}^{\ell(h_i)} \alpha_i(r_i^{t,C}, 1_{(c,s_i^t)})(y_i^t, c) = \prod_{t=1}^{\ell(h_i^*)} \alpha_i(1_{(c,c)}, 1_{(c,c)})(c, c) = 1$$

by property 1 and, for each  $h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)}$  with  $h_{-i} = h_{-i}^{*,k} \cdot (r_{-i}^*, C, d) \cdot h'_{-i}$ , we have that  $\alpha_i(r_i^{k+1,s_{-i}^{k+1}}, r_{-i}^{k+1,s_i^{k+1}})(y_i^{k+1}, y_{-i}^{k+1}) = \alpha_i(r_i^{*,C}, r_{-i}^{*,C})(c, d) = 1_{(c,c)}((c, d)) = 0$ .

For part 2, write  $\theta(h_{-i}) = \prod_{t=1}^{\ell(h_i)} \alpha_i(r_i^{t,s^t}_{-i}, r_{-i}^{t,s^t}_{-i})[(y^t_i, y^t_{-i})]$  for each  $h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)}$  and analogously for  $h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)+1}$ . It then follows that

$$\begin{aligned} \sum_{h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)+1}} \theta(h_{-i}) &= \theta(h_{-i}^{*,\ell(h_i)}) \alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, d)] \\ &+ \sum_{y_{-i}} \sum_{h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)}} \theta(h_{-i}) \alpha_i(1_{(d,c)}, 1_{(d,c)})[(c, y_{-i})] \quad (\text{A.4}) \\ &= \theta(h_{-i}^{*,\ell(h_i)}) \alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, d)] \end{aligned}$$

since, for each  $h_{-i} \in (H_{-i}^D \cap H_{-i}^{\ell(h_i)+1}) \setminus \{h_{-i}^{*,\ell(h_i)} \cdot (r_{-i}^*, C, d)\}$ ,  $r_{-i}^{\ell(h_i)+1} = 1_{(c,d)}$ ,  $s_{-i}^{\ell(h_i)+1} = D$ ,  $r_i^{*,D} = 1_{(d,c)}$  and  $\alpha_i(1_{(d,c)}, 1_{(d,c)})[(c, y_{-i})] = 0$  for each  $y_{-i} \in \{c, d\}$  by property 1. Hence,

$$\begin{aligned} \mu(h_{-i}^* | h_i \cdot (r_i^*, s_i, c)) &= \frac{\theta(h_{-i}^*) \alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, c)]}{\theta(h_{-i}^*) \alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, c)] + \theta(h_{-i}^*) \alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, d)]} \\ &= \frac{\alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, c)]}{\alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, c)] + \alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(c, d)]}. \end{aligned}$$

For part 3, write  $\theta(H_{-i}^D \cap H_{-i}^{\ell(h_i)}) = \sum_{h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)}} \theta(h_{-i})$ . Then (A.4) becomes

$$\begin{aligned} \sum_{h_{-i} \in H_{-i}^D \cap H_{-i}^{\ell(h_i)+1}} \theta(h_{-i}) &= \theta(h_{-i}^{*,\ell(h_i)}) \alpha_i(r_i^C, 1_{(c,s_i)})[(y_i, d)] \\ &+ \theta(H_{-i}^D \cap H_{-i}^{\ell(h_i)}) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[y_i] \end{aligned}$$

and

$$\mu = \frac{\theta(h_{-i}^{*,\ell(h_i)})}{\theta(h_{-i}^{*,\ell(h_i)}) + \theta(H_{-i}^D \cap H_{-i}^{\ell(h_i)})}.$$

Hence,

$$\begin{aligned} \mu(h_{-i}^* | h_i \cdot (r_i, s_i, y_i)) &= \frac{\theta(h_{-i}^{*,\ell(h_i)}) \alpha_i(r_i^C, 1_{(c,s_i)})[(y_i, c)]}{\theta(h_{-i}^{*,\ell(h_i)}) \alpha_{i,Y_i}(r_i^C, 1_{(c,s_i)})[y_i] + \theta(H_{-i}^D \cap H_{-i}^{\ell(h_i)}) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[y_i]} \\ &= \frac{\mu \alpha_i(r_i^C, 1_{(c,s_i)})[(y_i, c)]}{\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,s_i)})[y_i] + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[y_i]}. \end{aligned}$$

■

For each  $h \in H$ , let  $\pi(h)$  be the outcome path following history  $h$ :  $\pi(h) = (\pi^1(h), \pi^2(h), \dots)$  with  $\pi^t(h) = (\pi^t_1(h), \pi^t_2(h))$  for each  $t \in \mathbb{N}$ . The outcome  $\pi(h)$  is a (measurable) function from  $Y^\infty$  to  $(R^2 \times S^2)^\infty$  such that  $\pi^t(h) : Y^{t-1} \rightarrow R^2 \times S^2$  for

each  $t \in \mathbb{N}$ . The space  $Y^\infty$  is endowed with the probability measure  $\gamma(h)$  defined from the strategy. Specifically, set  $\pi^1(h) = \sigma(h)$  and  $\gamma^1(h) = \gamma(\cdot | \pi^1(h))$ ; assuming that  $\pi^1(h), \dots, \pi^{t-1}(h)$  and  $\gamma^1(h), \dots, \gamma^t(h)$  have been defined, set, for each  $(y^1, \dots, y^t) \in Y^t$ ,

$$\begin{aligned} h_i^t &= ((\pi_i^1(h), y_i^1), \dots, (\pi_i^t(h), y_i^t)), \\ h_{-i}^t &= ((\pi_{-i}^1(h), y_{-i}^1), \dots, (\pi_{-i}^t(h), y_{-i}^t)), \\ \pi^{t+1}(h)(y^1, \dots, y^t) &= \sigma(h \cdot h^t) \text{ and} \\ \gamma^{t+1}(h)(y^1, \dots, y^t) &= \gamma(\cdot | \pi^{t+1}(h)). \end{aligned}$$

Then set

$$\gamma(h)(\{(y^1, \dots, y^t)\} \times Y^\infty) = \prod_{k=1}^t \gamma^k(h)(y^1, \dots, y^{k-1})[y^k]$$

for each  $t \geq 1$  and  $(y^1, \dots, y^t) \in Y^t$ . In the following claims, we do not distinguish between “for all  $y^\infty \in Y^\infty$ ” and “for  $\gamma(h)$ -a.e.  $y^\infty \in Y^\infty$ ”.

**Claim A.3** *For each  $i \in \{1, 2\}$ :*

1. *If  $h_i \in H_i^{*0}$ , then  $\pi_i^t(h_i, h_{-i}) = (1_{(c,d)}, D)$  for each  $t \in \mathbb{N}$  and  $h_{-i} \in H_{-i}$ .*
2. *If  $h_i \in H_i \setminus H_i^{*0}$  and  $h_{-i} \in H_{-i}^{*0}$ , then  $\pi^t(h_i, h_{-i}) = ((1_{(c,d)}, 1_{(c,d)}), (D, D))$  for each  $t > 1$  and*

$$\pi^1(h_i, h_{-i}) = \begin{cases} ((r_i^*, 1_{(c,d)}), (C, D)) & \text{if } \mu(h_{-i}^* | h_i) \geq \mu_i^*, \\ ((r_i^*, 1_{(c,d)}), (D, D)) & \text{if } \mu(h_{-i}^* | h_i) < \mu_i^*. \end{cases}$$

**Proof.** Let  $h_i \in H_i^{*0}$ ; then  $\alpha_i(r_i^{t,C}, 1_{(c,s_i^t)})[(y_i^t, c)] = 0$  for some  $1 \leq t \leq \ell(h_i)$ . Thus, for each  $h'_i \in H_i$ ,  $h_i \cdot h'_i \in H_i^{*0}$  and, hence,  $\sigma_i(h_i \cdot h'_i) = (1_{(c,d)}, D)$ . This establishes part 1.

For part 2, let  $h_i \in H_i \setminus H_i^{*0}$  and  $h_{-i} \in H_{-i}^{*0}$ . Then  $\pi_{-i}^t(h) = (1_{(c,d)}, D)$  for each  $t \in \mathbb{N}$  by part 1,  $\sigma(h_i) = (r_i^*, C)$  if  $\mu(h_{-i}^* | h_i) \geq \mu_i^*$  and  $\sigma(h_i) = (r_i^*, D)$  if  $\mu(h_{-i}^* | h_i) < \mu_i^*$ . In either case, since  $r_i^{*,D} = 1_{(d,c)}$ ,  $\gamma(\cdot | \pi^1(h)) = \alpha_i(1_{(d,c)}, 1_{(d,c)}) = 1_{(d,c)}$  by property 1. Thus,  $y^1 = (d, c)$ . Since  $\alpha_i(1_{(c,c)}, 1_{(c,s_i)})[(d, c)] = 0$  by property 1 for each  $s_i \in S_i$ , it follows that  $h_i \cdot (\pi_i^1(h), y_i^1) = h_i \cdot (r_i^*, s_i, d) \in H_i^{*0}$  for each  $s_i \in S_i$ . The conclusion now follows by part 1. ■



**Claim A.4** For each  $i \in \{1, 2\}$ : If  $h_i \in H_i \setminus H_i^{*0}$  and  $\mu(h_{-i}^*|h_i) \geq \mu_i^*$ , then  $\pi^t(h_i, h_{-i}^*) = (r^*, (C, C))$  for each  $t \in \mathbb{N}$ .

**Proof.** Let  $h_i \in H_i \setminus H_i^{*0}$  be such that  $\mu(h_{-i}^*|h_i) \geq \mu_i^*$ . Then  $\sigma_i(h_i) = (r_i^*, C)$  and, since  $\mu(h_i^*|h_{-i}^*) = 1$  by Claim A.2,  $\sigma_{-i}(h_{-i}^*) = (r_{-i}^*, C)$ ; hence  $\pi^1(h_i, h_{-i}^*) = (r^*, (C, C))$  and  $y^1 = (c, c)$  since  $\gamma^1(h_i, h_{-i}^*) = \alpha_i(1_{(c,c)}, 1_{(c,c)}) = 1_{(c,c)}$  by property 1. Thus,  $\mu(h_{-i}^*|h_i \cdot (\pi_i^1(h_i, h_{-i}^*), y_i^1)) = 1$  by Claim A.2.

Assume that  $\pi^1(h_i, h_{-i}^*) = \dots = \pi^k(h_i, h_{-i}^*) = (r^*, (C, C))$ ,  $y^1 = \dots = y^k = (c, c)$  and  $\mu(h_{-i}^*|h_i \cdot h_i^1) = \dots = \mu(h_{-i}^*|h_i \cdot h_i^k) = 1$ . Then  $\sigma_i(h_i \cdot h_i^k) = (r_i^*, C)$ . Since  $h_{-i}^k = h_{-i}^{*,k}$ ,  $\mu(h_i^*|h_{-i}^* \cdot h_{-i}^k) = 1$  by Claim A.2 and, hence,  $\sigma_{-i}(h_{-i}^*) = (r_{-i}^*, C)$ . Thus  $\pi^{k+1}(h_i, h_{-i}^*) = (r^*, (C, C))$  and  $y^{k+1} = (c, c)$  since  $\gamma^{k+1}(h_i, h_{-i}^*) = \alpha_i(1_{(c,c)}, 1_{(c,c)}) = 1_{(c,c)}$  by property 1. Thus,  $\mu(h_{-i}^*|h_i \cdot h_i^{k+1}) = 1$  by Claim A.2.

The above inductive argument shows, in particular, that  $\pi^t(h_i, h_{-i}^*) = (r^*, (C, C))$  and establishes the claim. ■

Let  $U_i(h)$  be player  $i$ 's expected payoff following history  $h \in H$ :

$$\begin{aligned} U_i(h) &= (1 - \delta) \int_{Y^\infty} \sum_{t=1}^{\infty} \delta^{t-1} u_i(\pi^t(h)(y^\infty)) d\gamma(h)(y^\infty) \\ &= (1 - \delta) \sum_{t=1}^{\infty} \delta^{t-1} \sum_{(y^1, \dots, y^{t-1})} u_i(\pi^t(h)(y^1, \dots, y^{t-1})) \gamma(h)(y^1, \dots, y^{t-1}), \end{aligned}$$

where  $\gamma(h)(y^1, \dots, y^{t-1}) = \gamma(h)(\{y^1, \dots, y^{t-1}\} \times Y^\infty)$ . Let  $U_i(h_i)$  be player  $i$ 's expected payoff following history  $h_i \in H_i$ :

$$U_i(h_i) = \sum_{h_{-i} \in H_{-i}} \mu(h_{-i}|h_i) U_i(h_i, h_{-i}).$$

**Claim A.5** For each  $\delta \geq \delta_1$ ,  $i \in \{1, 2\}$  and  $h_i \in H_i$ ,

$$U_i(h_i) = \begin{cases} 2\mu - (1 - \mu)(1 - \delta) & \text{if } \mu(h_{-i}^*|h_i) \geq \mu_i^*, \\ \mu(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta))) & \text{if } \mu(h_{-i}^*|h_i) < \mu_i^*, \end{cases}$$

where  $\mu = \mu(h_{-i}^*|h_i)$ .

**Proof.** Let  $h_i \in H_i$ . Consider first the case where  $h_i \in H_i \setminus H_i^{*0}$  and recall that  $\text{supp}(\mu(\cdot|h_i)) \subseteq \{h_{-i}^*\} \cup H_{-i}^D$ . Suppose, in addition, that  $\mu \geq \mu_i^*$ . If  $h_{-i} = h_{-i}^*$ , then

Claim A.4 implies that  $\pi^t(h_i, h_{-i}^*) = (r_i^*, (C, C))$  for each  $t \in \mathbb{N}$ ; if  $h_{-i} \in H_{-i}^D \subseteq H_{-i}^B \subseteq H_{-i}^{*0}$ , Claim A.3 implies that  $\pi^t(h_i, h_{-i}) = ((1_{(c,d)}, 1_{(c,d)}), (D, D))$  for each  $t > 1$  and  $\pi^1(h_i, h_{-i}) = ((r_i^*, 1_{(c,d)}), (C, D))$ . Thus,

$$U_i(h_i) = 2\mu - (1 - \delta)(1 - \mu).$$

Suppose next that  $\mu < \mu_i^*$ . Then  $\sigma_i(h_i) = (r_i^*, D)$ . If  $h_{-i} \in H_{-i}^D \subseteq H_{-i}^{*0}$ , Claim A.3 implies that  $\pi^t(h_i, h_{-i}) = ((1_{(c,d)}, 1_{(c,d)}), (D, D))$  for each  $t > 1$  and  $\pi^1(h_i, h_{-i}) = ((r_i^*, 1_{(c,d)}), (D, D))$ .

If  $h_{-i} = h_{-i}^*$ , then  $\pi^1(h_i, h_{-i}^*) = (r_i^*, (D, C))$  and  $\gamma^1(h_i, h_{-i}^*) = \alpha_i(1_{(c,c)}, 1_{(c,d)})$ , which is supported on  $\{(c, c), (c, d)\}$  by properties 1 and 2.

If  $y^1 = (c, c)$ , then the resulting histories for player  $i$  and  $-i$  are, respectively,  $h_i \cdot (r_i^*, D, c)$  and  $h_{-i}^* \cdot (r_{-i}^*, C, c) = h_{-i}^{*, \ell(h_i)+1}$ . The history  $h_i \cdot (r_i^*, D, c)$  belongs to  $H_i \setminus H_i^{*0}$  since  $\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)] > 0$  and is such that  $\mu(h_{-i}^* | h_i \cdot (r_i^*, D, c)) = \hat{\mu}_i > \mu_i^*$  by Claim A.2. Thus,  $\pi^t(h_i \cdot (r_i^*, D, c), h_{-i}^{*, \ell(h_i)+1}) = (r_i^*, (C, C))$  for each  $t \geq 1$  by Claim A.4.

If  $y^1 = (c, d)$ , then the resulting history for player  $i$  is  $h_i \cdot (r_i^*, D, c)$  as before and that of player  $-i$  is  $h_{-i}^* \cdot (r_{-i}^*, C, d) \in H_{-i}^B \subseteq H_{-i}^{*0}$ . Since  $h_i \cdot (r_i^*, D, c) \in H_i \setminus H_i^{*0}$  and  $\mu(h_{-i}^* | h_i \cdot (r_i^*, D, c)) = \hat{\mu}_i > \mu_i^*$ , Claim A.3 implies that

$$\begin{aligned} \pi^t(h_i \cdot (r_i^*, D, c), h_{-i} \cdot (r_{-i}^*, C, d)) &= ((1_{(c,d)}, 1_{(c,d)}), (D, D)) \text{ for each } t > 1 \text{ and} \\ \pi^1(h_i \cdot (r_i^*, D, c), h_{-i} \cdot (r_{-i}^*, C, d)) &= ((1_{(d,c)}, 1_{(c,d)}), (C, D)). \end{aligned}$$

Thus, recalling that  $\hat{\mu}_i = \alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)]$  and  $\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, d)] = 1 - \hat{\mu}_i$ ,

$$U_i(h_i) = \mu(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \delta)(1 - \hat{\mu}_i))).$$

Finally, consider  $h_i \in H_i^{*0}$ . Since  $\text{supp}(\mu(\cdot | h_i)) \subseteq H_{-i}^{*0}$ , it follows that  $\mu = 0$  and  $\pi^t(h_i, h_{-i}) = ((1_{(c,d)}, 1_{(c,d)}), (D, D))$  for each  $t \in \mathbb{N}$  by Claim A.3. Thus,  $U_i(h_i) = 0 = \mu(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta)))$ . ■

Define  $V_i : [0, 1] \rightarrow \mathbb{R}$  by setting, for each  $\mu \in [0, 1]$ ,

$$V_i(\mu) = \begin{cases} 2\mu - (1 - \mu)(1 - \delta) & \text{if } \mu \geq \mu_i^*, \\ \mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i)) = \mu(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta))) & \text{if } \mu < \mu_i^*. \end{cases}$$

It follows by Claim A.5 that  $U_i(h_i) = V_i(\mu(h_{-i}^*|h_i))$  for each  $\delta \geq \delta_1$ ,  $i \in \{1, 2\}$  and  $h_i \in H_i$ .

**Claim A.6** *The function  $V_i$  is strictly increasing, piecewise linear, continuous, and convex for each  $i \in \{1, 2\}$ .*

**Proof.** It is clear that  $V_i$  is strictly increasing, affine on  $[0, \mu_i^*)$  and on  $[\mu_i^*, 1]$ . The continuity of  $V_i$  follows because  $V_i(\mu_i^*) = 2\mu_i^* - (1 - \delta)(1 - \mu_i^*) = \mu_i^*(3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta))) = \lim_{\mu \rightarrow \mu_i^*} V_i(\mu)$  due to the definition of  $\mu_i^*$ .

The slope of  $V_i$  in the range  $[0, \mu_i^*)$  is  $3(1 - \delta) + \delta(2\hat{\mu}_i - (1 - \hat{\mu}_i)(1 - \delta)) = 2 + 1 - \delta - \frac{1 - \delta}{\mu_i^*} < 2 + 1 - \delta$ , the latter being the slope of  $V_i$  in the range  $[\mu_i^*, 1]$ . Thus,  $V_i$  is convex. ■

For each  $i \in \{1, 2\}$ ,  $h_i \in H_i$  and  $(r_i, s_i) \in R_i \times S_i$ , let  $U_i^{r_i, s_i}(h_i)$  be player  $i$ 's expected payoff of an one-shot deviation from  $\sigma_i$  to  $(r_i, s_i)$ ; formally,  $U_i^{r_i, s_i}(h_i)$  is defined in the same way as  $U_i(h_i)$  by changing only  $\pi^1(h)$  to  $((r_i, s_i), \sigma_{-i}(h_{-i}))$  for each  $h_{-i} \in H_{-i}$ .

**Claim A.7** *For each  $i \in \{1, 2\}$ ,  $h_i \in H_i$  and  $(r_i, s_i) \in R_i \times S_i$ ,*

$$\begin{aligned} U_i^{r_i, s_i}(h_i) &= (1 - \delta)(\mu u_i(s_i, C) + (1 - \mu)u_i(s_i, D)) + \\ &\quad \delta \mu \sum_{y_i} \alpha_{i, Y_i}(r_i^C, 1_{(c, s_i)})[y_i] V_i(\mu(h_{-i}^*|h_i \cdot (r_i, s_i, y_i))) + \\ &\quad \delta(1 - \mu) \sum_{y_i} \alpha_{i, Y_i}(r_i^D, 1_{(d, c)})[y_i] V_i(\mu(h_{-i}^*|h_i \cdot (r_i, s_i, y_i))), \end{aligned}$$

where  $\mu = \mu(h_{-i}^*|h_i)$ .

**Proof.** If  $h_{-i} = h_{-i}^*$ , then  $\sigma_{-i}(h_{-i}^*) = (r_{-i}^*, C)$  and player  $-i$ 's next period history is  $h_{-i}^* \cdot (r_{-i}^*, C, y_{-i}^1)$ , hence equal to  $h_{-i}^{*, \ell(h_i)+1}$  if  $y_{-i}^1 = c$  and an element of  $H_{-i}^B \subseteq H_{-i}^{*0}$  if  $y_{-i}^1 = d$ . If  $h_{-i} \in H_{-i}^{*0}$ , then  $\sigma_{-i}(h_{-i}^*) = (1_{(c, d)}, D)$  and player  $-i$ 's next period history is an element of  $H_{-i}^{*0}$ .

It follows by Claim A.3 that  $U_i(h_i \cdot (r_i, s_i, y_i), \hat{h}_{-i}) = U_i(h_i \cdot (r_i, s_i, y_i), \bar{h}_{-i})$  for each  $\hat{h}_{-i}, \bar{h}_{-i} \in H_{-i}^{*0} \cap H_{-i}^{\ell(h_i)+1}$ . Let then  $U_i(h_i \cdot (r_i, s_i, y_i), H_{-i}^{*0})$  denotes this common value.

Since  $\text{supp}(\mu(\cdot|h_i)) \subseteq \{h_{-i}^*\} \cup H_{-i}^{*0}$ , it follows that  $\mu(H_{-i}^{*0}|h_i) = 1 - \mu$  and

$$\begin{aligned} U_i^{r_i, s_i}(h_i) &= (1 - \delta)(\mu u_i(s_i, C) + (1 - \mu)u_i(s_i, D)) + \\ &\quad \delta \sum_{y_i} \left( \mu \alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, c)] U_i(h_i \cdot (r_i, s_i, y_i), h_{-i}^{*, \ell(h_i)+1}) + \right. \\ &\quad \left. (\mu \alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, d)] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) U_i(h_i \cdot (r_i, s_i, y_i), H_{-i}^{*0}) \right). \end{aligned}$$

Furthermore, it follows by Claim A.2 that

$$\begin{aligned} &\sum_{y_i} \left( \mu \alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, c)] U_i(h_i \cdot (r_i, s_i, y_i), h_{-i}^{*, \ell(h_i)+1}) + \right. \\ &\quad \left. (\mu \alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, d)] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) U_i(h_i \cdot (r_i, s_i, y_i), H_{-i}^{*0}) \right) = \\ &\sum_{y_i} \left( \mu \alpha_{i, Y_i}(r_i^C, 1_{(c, s_i)}[y_i] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) \right) \times \\ &\quad \left( \mu(h_{-i}^{*, \ell(h_i)+1} | h_i \cdot (r_i, s_i, y_i)) U_i(h_i \cdot (r_i, s_i, y_i), h_{-i}^{*, \ell(h_i)+1}) + \right. \\ &\quad \left. (1 - \mu(h_{-i}^{*, \ell(h_i)+1} | h_i \cdot (r_i, s_i, y_i)) U_i(h_i \cdot (r_i, s_i, y_i), H_{-i}^{*0}) \right) = \\ &\sum_{y_i} \left( \mu \alpha_{i, Y_i}(r_i^C, 1_{(c, s_i)}[y_i] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) \right) U_i(h_i \cdot (r_i, s_i, y_i)) = \\ &\sum_{y_i} \left( \mu \alpha_{i, Y_i}(r_i^C, 1_{(c, s_i)}[y_i] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) \right) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, s_i, y_i))) = \\ &\mu \sum_{y_i} \alpha_{i, Y_i}(r_i^C, 1_{(c, s_i)}[y_i] V_i(\mu(h_{-i}^* | h_i \cdot (r_i, s_i, y_i))) + \\ &\quad (1 - \mu) \sum_{y_i} \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i] V_i(\mu(h_{-i}^* | h_i \cdot (r_i, s_i, y_i))). \end{aligned}$$

This completes the proof of the claim. ■

**Claim A.8** Let  $i \in \{1, 2\}$ ,  $h_i \in H_i \setminus H_i^{*0}$ ,  $\mu = \mu(h_{-i}^* | h_i)$  and  $(r_i, s_i) \in R_i \times S_i$ . Then:

$$\begin{aligned} &\sum_{y_i} (\mu \alpha_{i, Y_i}(r_i^C, 1_{(c, s_i)}[y_i] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, s_i, y_i))) \leq \\ &\quad \begin{cases} \mu V_i(1) + (1 - \mu) V_i(0) = 2\mu & \text{if } s_i = C, \\ \mu \hat{\mu}_i V_i(1) + (1 - \mu \hat{\mu}_i) V_i(0) = 2\mu \hat{\mu}_i & \text{if } s_i = D. \end{cases} \end{aligned}$$

**Proof.** Let  $i \in \{1, 2\}$ ,  $h_i \in H_i \setminus H_i^{*0}$  and  $(r_i, s_i) \in R_i \times S_i$  be given. First, we argue that when  $s_i = C$ :

$$\sum_{y_i} (\mu \alpha_{i, Y_i}(r_i^C, 1_{(c, c)}[y_i] + (1 - \mu) \alpha_{i, Y_i}(r_i^D, 1_{(d, c)}[y_i]) \mu(h_{-i}^* | h_i \cdot (r_i, C, y_i))) \leq \mu.$$

Indeed, for each  $y_i$ , this is trivial if  $\alpha_i(r_i^C, 1_{(c,s_i)})(y_i, c) = 0$  and follows by Claim A.2 otherwise.

The value of the problem:

$$\sup_{r_i} \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,c)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, C, y_i))) \quad (\text{A.5})$$

is at most the value of the problem:

$$\sup_{(p_0, p_1, \mu_0, \mu_1) \in [0,1]^4} \sum_{j=0}^1 p_j V_i(\mu_j) \text{ subject to } \sum_{j=0}^1 p_j \mu_j \leq \mu \text{ and } \sum_{j=0}^1 p_j = 1. \quad (\text{A.6})$$

This is because for any  $r_i \in (\Delta Y)^2$ :

1.  $p_0 = \mu \alpha_{i,Y_i}(r_i^C, 1_{(c,c)})(d) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(d) \in [0, 1]$ ,
2.  $p_1 = \mu \alpha_{i,Y_i}(r_i^C, 1_{(c,c)})(c) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(c) \in [0, 1]$ ,
3.  $\mu_0 = \mu(h_{-i}^* | h_i \cdot (r_i, C, d)) \in [0, 1]$ ,
4.  $\mu_1 = \mu(h_{-i}^* | h_i \cdot (r_i, C, c)) \in [0, 1]$ ,
5.  $\sum_{j=0}^1 p_j \mu_j = \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,c)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) \mu(h_{-i}^* | h_i \cdot (r_i, C, y_i)) \leq \mu$ , and
6.  $\sum_{j=0}^1 p_j = \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,c)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) = 1$ .

Thus,  $p_0$ ,  $p_1$ ,  $\mu_0$ , and  $\mu_1$  satisfy the constraints of (A.6) and

$$\sum_{j=0}^1 p_j V_i(\mu_j) = \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,c)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, C, y_i))).$$

Any solution to (A.6) must satisfy the constraint with equality since  $V_i$  is strictly increasing. Then, for any  $(p_j, \mu_j)_{j=0,1}$  such that  $\sum_{j=0}^1 p_j \mu_j = \mu$ , the convexity of  $V_i$

implies that:

$$\begin{aligned}
\sum_{j=0}^1 p_j V_i(\mu_j) &= \sum_{j=0}^1 p_j V_i(\mu_j(1) + (1 - \mu_j)(0)) \\
&\leq \sum_{j=0}^1 p_j (\mu_j V_i(1) + (1 - \mu_j) V_i(0)) \\
&\leq \sum_{j=0}^1 p_j \mu_j V_i(1) \\
&= \mu V_i(1).
\end{aligned}$$

Indeed, the first line is because  $\mu_j = \mu_j(1) + (1 - \mu_j)(0)$ , the second line is by Jensen's inequality, the third line is because  $V_i(0) = 0$ , and the last line is by the constraint  $\sum_{j=0}^1 p_j \mu_j = \mu$ . Thus, the value of (A.6) is at most  $\mu V_i(1) = 2\mu$ .

Now we argue that when  $s_i = D$ :

$$\sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) \mu(h_{-i}^* | h_i \cdot (r_i, D, y_i)) \leq \mu \hat{\mu}_i.$$

Note that, by Claim A.2:

$$\begin{aligned}
&\sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) \mu(h_{-i}^* | h_i \cdot (r_i, D, y_i)) \\
&\leq \mu (\alpha_i(r_i^C, 1_{(c,d)})(c, c) + \alpha_i(r_i^C, 1_{(c,d)})(d, c)) \\
&\leq \mu (\alpha_i(1_{(c,c)}, 1_{(c,d)})(c, c) + \alpha_i(1_{(c,c)}, 1_{(c,d)})(d, c)) = \mu \hat{\mu}_i,
\end{aligned}$$

where the second inequality is by property 3 and the last equality follows because  $\alpha_i(1_{(c,c)}, 1_{(c,d)})(d, c) = 0$  by property 1.

Thus, the value of the problem:

$$\sup_{r_i} \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, D, y_i)))$$

is at most the value of the problem:

$$\sup_{(p_0, p_1, \mu_0, \mu_1) \in [0,1]^4} \sum_{j=0}^1 p_j V_i(\mu_j) \text{ subject to } \sum_{j=0}^1 p_j \mu_j \leq \mu \hat{\mu}_i \text{ and } \sum_{j=0}^1 p_j = 1. \quad (\text{A.7})$$

The solution to (A.7) is  $\mu_1 = 1$ ,  $\mu_0 = 0$ ,  $p_1 = \mu \hat{\mu}_i$ , and  $p_0 = 1 - \mu \hat{\mu}_i$  (by the same argument as in the previous case), and the value is  $\mu \hat{\mu}_i V(1) = 2\mu \hat{\mu}_i$ . ■

**Claim A.9** For each  $i \in \{1, 2\}$ ,  $r_i \in R_i$ ,  $y_i \in Y_i$  and  $h_i \in H_i \setminus H_i^{*0}$  such that  $\mu(h_{-i}^*|h_i) < \underline{\mu}$ ,

$$\mu(h_{-i}^*|h_i \cdot (r_i, D, y_i)) \leq \hat{\mu}_i.$$

**Proof.** Let  $\underline{\mu} > 0$  be such that

$$\frac{\mu}{(1 - \mu) \min_{i,r} \alpha_{i,Y_i}(r, 1_{(d,c)})[d]} < \min_i \hat{\mu}_i$$

for each  $\mu < \underline{\mu}$ . Such  $\underline{\mu}$  exists since  $\min_r \alpha_{i,Y_i}(r, 1_{(d,c)})[d] > 0$  by property 2 and, hence,  $\lim_{\mu \rightarrow 0} \frac{\mu}{(1 - \mu) \min_{i,r} \alpha_{i,Y_i}(r, 1_{(d,c)})[d]} = 0$ .

Let  $i \in \{1, 2\}$ ,  $r_i \in R_i$ ,  $y_i \in Y_i$  and  $h_i \in H_i \setminus H_i^{*0}$  be such that  $\mu(h_{-i}^*|h_i) < \underline{\mu}$ . When  $y_i = c$ , we have that  $\mu(h_{-i}^*|h_i \cdot (r_i, D, c)) \leq \hat{\mu}_i$  since, by Claim A.2:

$$\mu(h_{-i}^*|(h_i, (r_i, D, c))) \leq \frac{\mu \alpha_i(r_i^C, 1_{(c,d)})[c, c]}{\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})[c] + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[c]}.$$

Property 4 implies that  $1_{(c,c)} \in \arg \max_r \frac{\mu \alpha_i(r, 1_{(c,d)})[c, c]}{\mu \alpha_{i,Y_i}(r, 1_{(c,d)})[c]}$ ; since  $\alpha_{i,Y_i}(1_{(d,c)}, 1_{(d,c)})[c] = 0$ , this implies that  $r_i^* \in \arg \max_{r_i} \mu(h_{-i}^*|(h_i, (r_i, D, c)))$ , and  $\mu(h_{-i}^*|h_i \cdot (r_i^*, D, c)) = \hat{\mu}_i$ .

Consider next  $y_i = d$ . We also have that  $\mu(h_{-i}^*|h_i \cdot (r_i, D, d)) \leq \hat{\mu}_i$  since, by Claim A.2:

$$\begin{aligned} \mu(h_{-i}^*|(h_i \cdot (r_i, D, d))) &\leq \frac{\mu \alpha_i(r_i^C, 1_{(c,d)})[d, c]}{\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})[d] + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[d]} \\ &\leq \frac{\mu}{(1 - \mu) \min_{i,r} \alpha_{i,Y_i}(r, 1_{(d,c)})[d]} < \hat{\mu}_i. \end{aligned}$$

■

**Claim A.10** Let  $i \in \{1, 2\}$ ,  $h_i \in H_i \setminus H_i^{*0}$ ,  $\mu = \mu(h_{-i}^*|h_i)$  and  $r_i \in R_i$ . If  $\mu < \underline{\mu}$ , then

$$\begin{aligned} &\sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})[y_i] + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[y_i]) V_i(\mu(h_{-i}^*|h_i \cdot (r_i, D, y_i))) \\ &\leq \mu V_i(\hat{\mu}_i). \end{aligned}$$

**Proof.** Let  $i \in \{1, 2\}$ ,  $h_i \in H_i \setminus H_i^{*0}$ ,  $r_i \in R_i$  and  $\mu = \mu(h_{-i}^*|h_i) < \underline{\mu}$ . Then for each  $y_i \in Y_i$ ,  $\mu(h_{-i}^*|h_i \cdot (r_i, D, y_i)) \leq \hat{\mu}_i$  by Claim A.9.

As in the proof of Claim A.8:

$$\sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})[y_i] + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})[y_i]) \mu(h_{-i}^*|h_i \cdot (r_i, D, y_i)) \leq \mu \hat{\mu}_i.$$

Thus, the value of the problem:

$$\sup_{r_i} \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, D, y_i)))$$

is at most the value of the problem:

$$\sup_{(p_0, p_1) \in [0,1]^2, (\mu_0, \mu_1) \in [0, \hat{\mu}_i]^2} \sum_{j=0}^1 p_j V_i(\mu_j) \text{ subject to } \sum_{j=0}^1 p_j \mu_j \leq \mu \hat{\mu}_i \text{ and } \sum_{j=0}^1 p_j = 1. \quad (\text{A.8})$$

This is because for any  $r_i \in (\Delta Y)^2$ :

1.  $p_0 = \mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(d) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(d) \in [0, 1]$ ,
2.  $p_1 = \mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(c) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(c) \in [0, 1]$ ,
3.  $\mu_0 = \mu(h_{-i}^* | h_i \cdot (r_i, D, d)) \in [0, \hat{\mu}_i]$ ,
4.  $\mu_1 = \mu(h_{-i}^* | h_i \cdot (r_i, D, c)) \in [0, \hat{\mu}_i]$ ,
5.  $\sum_{j=0}^1 p_j \mu_j = \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) \mu(h_{-i}^* | h_i \cdot (r_i, D, y_i)) \leq \mu \hat{\mu}_i$ , and
6.  $\sum_{j=0}^1 p_j = \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) = 1$ .

Thus,  $p_0$ ,  $p_1$ ,  $\mu_0$ , and  $\mu_1$  satisfy the constraints of (A.8) and

$$\sum_{j=0}^1 p_j V_i(\mu_j) = \sum_{y_i} (\mu \alpha_{i,Y_i}(r_i^C, 1_{(c,d)})(y_i) + (1 - \mu) \alpha_{i,Y_i}(r_i^D, 1_{(d,c)})(y_i)) V_i(\mu(h_{-i}^* | h_i \cdot (r_i, D, y_i))).$$

Any solution to (A.8) must satisfy the constraint with equality since  $V_i$  is strictly increasing. Then, for any  $p_j$  and  $\mu_j \leq \hat{\mu}_i$  such that  $\sum_{j=0}^1 p_j \mu_j = \mu \hat{\mu}_i$ , the convexity of  $V_i$  implies that:

$$\begin{aligned} \sum_{j=0}^1 p_j V_i(\mu_j) &= \sum_{j=0}^1 p_j V_i \left( \frac{\mu_j}{\hat{\mu}_i} (\hat{\mu}_i) + \left( 1 - \frac{\mu_j}{\hat{\mu}_i} \right) (0) \right) \\ &\leq \sum_{j=0}^1 p_j \left( \frac{\mu_j}{\hat{\mu}_i} V_i(\hat{\mu}_i) + \left( 1 - \frac{\mu_j}{\hat{\mu}_i} \right) V_i(0) \right) \\ &\leq \sum_{j=0}^1 p_j \frac{\mu_j}{\hat{\mu}_i} V_i(\hat{\mu}_i) \\ &= \mu V_i(\hat{\mu}_i). \end{aligned}$$



Indeed, the first line is because  $\mu_j = \frac{\mu_j}{\hat{\mu}_i}(\hat{\mu}_i) + (1 - \frac{\mu_j}{\hat{\mu}_i})(0)$ , the second line is by Jensen's inequality, the third line is because  $V_i(0) = 0$ , and the last line is by the constraint  $\sum_{j=0}^1 p_j \mu_j = \mu \hat{\mu}_i$ . Thus, the value of (A.8) is at most  $\mu V_i(\hat{\mu}_i)$ . ■

#### A.1.4 Sequential rationality

Let  $i \in \{1, 2\}$ . We consider three cases: (i)  $h_i \in H_i \setminus H_i^{*0}$  and  $\mu(h_{-i}^*|h_i) \geq \mu_i^*$ , (ii)  $h_i \in H_i \setminus H_i^{*0}$  and  $\mu(h_{-i}^*|h_i) < \mu_i^*$ , and (iii)  $h_i \in H_i^{*0}$ .

**Case  $h_i \in H_i \setminus H_i^{*0}$  and  $\mu(h_{-i}^*|h_i) \geq \mu_i^*$ :**

Let  $\mu = \mu(h_{-i}^*|h_i)$ . Then  $U_i(h_i) = V_i(\mu) = 2\mu - (1 - \mu)(1 - \delta)$ . Consider a one shot deviation to  $(r_i, s_i)$ . If  $s_i = C$ , then by Claims A.7 and A.8:

$$U_i^{r_i, C}(h_i) \leq 2\mu(1 - \delta) - (1 - \mu)(1 - \delta) + \delta 2\mu = 2\mu - (1 - \mu)(1 - \delta) = U_i(h_i).$$

If  $s_i = D$  and  $\mu \geq \underline{\mu}$  (note that  $\mu_i^* < \underline{\mu}$  by (A.2)), then by Claims A.7 and A.8:

$$U_i^{r_i, D}(h_i) \leq 3\mu(1 - \delta) + \delta 2\mu \hat{\mu}_i = \mu(3(1 - \delta) + 2\hat{\mu}_i \delta).$$

Hence,

$$U_i(h_i) - U_i^{r_i, D}(h_i) = -1 + \delta(1 + 2\mu(1 - \hat{\mu}_i)) \geq -1 + \delta(1 + 2\underline{\mu}(1 - \hat{\mu}_i)) > 0$$

by (A.3) since  $\delta \geq \delta^*$ .

If  $s_i = D$  and  $\mu < \underline{\mu}$ , then by Claims A.7 and A.10:

$$U_i^{r_i, D}(h_i) \leq \mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i)) \leq 2\mu - (1 - \mu)(1 - \delta) = U_i(h_i)$$

where the second inequality follows because, when  $\mu \geq \mu_i^*$ ,  $\mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i)) \leq 2\mu - (1 - \mu)(1 - \delta)$ .

**Case  $h_i \in H_i \setminus H_i^{*0}$  and  $\mu(h_{-i}^*|h_i) < \mu_i^*$ :**

Let  $\mu = \mu(h_{-i}^*|h_i)$ . Then  $U_i(h_i) = V_i(\mu) = \mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i))$ . Consider a one shot deviation to  $(r_i, s_i)$ . If  $s_i = D$ , then by Claims A.7 and A.10 (which applies since  $\mu < \mu_i^* < \underline{\mu}$ ):

$$U_i^{r_i, D}(h_i) \leq \mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i)) = U_i(h_i).$$

If  $s_i = C$ , then by Claims A.7 and A.8:

$$U_i^{r_i, C}(h_i) \leq 2\mu - (1 - \mu)(1 - \delta) < \mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i)) = U_i(h_i),$$

where the strict inequality follows because, when  $\mu < \mu_i^*$ ,  $2\mu - (1 - \mu)(1 - \delta) < \mu(3(1 - \delta) + \delta V_i(\hat{\mu}_i))$ .

**Case  $h_i \in H_i^{*0}$ :**

We have that  $U_i(h_i) = V_i(0) = 0$ . Consider a one shot deviation to  $(r_i, s_i)$ . Since  $h_i \cdot (r_i, s_i, y_i) \in H_i^{*0}$  for each  $y_i$ , it follows by Claim A.7 that

$$U_i^{r_i, D}(h_i) = 0 = U_i(h_i)$$

and

$$U_i^{r_i, C}(h_i) = -(1 - \delta) < 0 = U_i(h_i).$$

### A.1.5 Consistency

We show that there exists consistent beliefs satisfying the specification in A.1.2.

Let  $\{\sigma^j\}_{j=1}^\infty$  be a sequence of totally mixed strategies converging to  $\sigma$  and such that, for each  $i \in \{1, 2\}$ ,

1.  $\sigma_i^j(1_{(c,d)}, D|h_i) = \frac{1}{j}$  for each  $h_i \in H_i \setminus H_i^{*0}$ ,
2.  $\sigma_i^j(r_i, s_i|h_i) = \frac{1}{j^j}$  for each  $(r_i, s_i) \notin \{(1_{(c,d)}, D), \sigma(h_i)\}$  and  $h_i \in H_i \setminus H_i^{*0}$ ,
3.  $\sigma_i^j(1_{(d,c)}, D|h_i) = \frac{1}{j}$  for each  $h_i \in H_i^{*0}$ , and
4.  $\sigma_i^j(r_i, s_i|h_i) = \frac{1}{j^j}$  for each  $(r_i, s_i) \notin \{(1_{(d,c)}, D), \sigma(h_i)\}$  and  $h_i \in H_i^{*0}$ .

Let  $i \in \{1, 2\}$ ,  $t \in \mathbb{N}$  and  $h_i = (r_i^k, s_i^k, y_i^k)_{k=1}^t \in H_i^t$ . Then, for each  $h_{-i} = (r_{-i}^k, s_{-i}^k, y_{-i}^k)_{k=1}^t \in H_{-i}^t$  and  $j \in \mathbb{N}$ ,

$$\mu^j(h_{-i}|h_i) = \frac{\prod_{k=1}^t \alpha_i(r_i^{k, s_{-i}^k}, r_{-i}^{k, s_i^k})[y_i^k] \sigma_{-i}^j(r_{-i}^k, s_{-i}^k|h_{-i}^{k-1})}{\sum_{(\hat{r}_{-i}^k, \hat{s}_{-i}^k, \hat{y}_{-i}^k)_{k=1}^t \in H_{-i}^t} \prod_{k=1}^t \alpha_i(r_i^{k, \hat{s}_{-i}^k}, \hat{r}_{-i}^{k, s_i^k})[(y_i^k, \hat{y}_{-i}^k)] \sigma_{-i}^j(\hat{r}_{-i}^k, \hat{s}_{-i}^k|\hat{h}_{-i}^{k-1})}$$

where  $h_{-i}^k = (r_{-i}^n, s_{-i}^n, y_{-i}^n)_{n=1}^k$  and  $\hat{h}_{-i}^k = (\hat{r}_{-i}^n, \hat{s}_{-i}^n, \hat{y}_{-i}^n)_{n=1}^k$  for each  $k \geq 0$ .

Note that the set of histories  $h_{-i}$  such that  $\prod_{k=1}^t \sigma_{-i}(r_{-i}^k, s_{-i}^k | h_{-i}^{k-1}) > 0$  equals  $\{h_{-i}^*\} \cup H_{-i}^D$ . Define

$$H_i^{D0} = \left\{ h_i \in H_i : \text{for all } 1 \leq n \leq \ell(h_i) \text{ and } (y_{-i}^{n+1}, \dots, y_{-i}^{\ell(h_i)}) \in Y_{-i}^{\ell(h_i)-n}, \right. \\ \left. \left( \prod_{k=1}^{n-1} \alpha_i(r_i^{k,C}, 1_{(c,s_i^k)})[(y_i^k, c)] \right) \alpha_i(r_i^{n,C}, 1_{(c,s_i^n)})[(y_i^n, d)] \left( \prod_{k=n+1}^{\ell(h_i)} \alpha_i(r_i^{k,D}, 1_{(d,c)})[y^k] \right) = 0 \right\}.$$

Let  $h_i \in H_i$ . We consider three cases.

**Case  $h_i \in H_i \setminus H_i^{*0}$ :** In this case, it follows that  $\mu(h_{-i}^* | h_i) > 0$  since  $\sigma_{-i}^j(r_{-i}^*, C | h_{-i}^{*,k-1}) \rightarrow 1$  for each  $1 \leq k \leq t$ . In addition, if  $h_{-i} \in H_{-i}^t \setminus \{h_{-i}^*\}$  is such that  $\mu(h_{-i} | h_i) > 0$ , then  $\prod_{k=1}^t \sigma_{-i}(r_{-i}^k, s_{-i}^k | h_{-i}^{k-1}) > 0$ . Thus,  $h_{-i} \in H_{-i}^D$ . In conclusion,  $h_{-i}^* \in \text{supp}(\mu(\cdot | h_i)) \subseteq \{h_{-i}^*\} \cup H_{-i}^D$  whenever  $h_i \in H_i \setminus H_i^{*0}$ .

For later use, we will show by induction on  $\ell(h_i)$  that  $\lim_j (j^{j-1-\ell(h_i)} \mu^j(h_{-i} | h_i)) = 0$  for each  $h_{-i} \in H_{-i} \setminus (H_{-i}^{*0} \cup \{h_{-i}^*\})$ . Consider first  $h_i$  with  $\ell(h_i) = 1$ . Then

$$\mu^j(h_{-i} | h_i) = \frac{\alpha_i(r_i^{s_{-i}}, r_{-i}^{s_i})[y] \sigma_{-i}^j(r_{-i}, s_{-i})}{\sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}) \in H_{-i}^1} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i}^{s_i})[(y_i, \hat{y}_{-i})] \sigma_{-i}^j(\hat{r}_{-i}, \hat{s}_{-i})}.$$

Since  $h_i \in H_i \setminus H_i^{*0}$ , we have that  $\alpha_i(r_i^C, 1_{(c,s_i)})[(y_i, c)] > 0$ . In addition,

$$\sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}) \in H_{-i}^1} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i}^{s_i})[(y_i, \hat{y}_{-i})] \sigma_{-i}^j(\hat{r}_{-i}, \hat{s}_{-i}) \rightarrow \alpha_{i,Y_i}(r_i^C, 1_{(c,s_i)})[y_i].$$

Thus,  $(r_{-i}^*, C, c) \in \text{supp}(\mu(\cdot | h_i)) \subseteq \{(r_{-i}^*, C, c), (r_{-i}^*, C, d)\}$  and note that  $(r_{-i}^*, C, d) \in H_{-i}^{*0}$ . We have that  $\{(1_{(c,d)}, D, c), (1_{(c,d)}, D, d)\} \subseteq H_{-i}^{*0}$  since  $\alpha_{-i}(1_{(c,d)}, 1_{(c,d)})[(y_{-i}, c)] = 0$  by property 1. Hence, for each  $h_{-i} \in H_{-i} \setminus (H_{-i}^{*0} \cup \{h_{-i}^*\})$ ,

$$\lim_j (j^{j-2} \mu^j(h_{-i} | h_i)) = \frac{j^{j-2} \alpha_i(r_i^{s_{-i}}, r_{-i}^{s_i})[y] j^{-j}}{\sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}) \in H_{-i}^1} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i}^{s_i})[(y_i, \hat{y}_{-i})] \sigma_{-i}^j(\hat{r}_{-i}, \hat{s}_{-i})} \rightarrow 0.$$

Let  $t > 1$  and assume that we have established that, for each  $k = 1, \dots, t-1$  and  $h_i \in H_i^k \setminus H_i^{*0}$ ,  $\lim_j (j^{j-1-k} \mu^j(h_{-i} | h_i)) = 0$  for each  $h_{-i} \in H_{-i}^k \setminus (H_{-i}^{*0} \cup \{h_{-i}^*\})$ .

For each  $h_i \in H_i^t$ ,  $h_{-i} \in H_{-i}^t$  and  $j \in \mathbb{N}$ ,

$$\mu^j(h_{-i} | h_i) = \frac{\mu^j(h_{-i}^{t-1} | h_i^{t-1}) \alpha_i(r_i^{t,s_{-i}^t}, r_{-i}^{t,s_i^t})[y^t] \sigma_{-i}^j(r_{-i}^t, s_{-i}^t | h_{-i}^{t-1})}{B_j}$$

where

$$B_j = \sum_{\hat{h}_{-i} \in H_{-i}^{t-1}} \sum_{(\hat{r}_{-i}^t, \hat{s}_{-i}^t, \hat{y}_{-i}^t) \in H_{-i}^1} \mu^j(\hat{h}_{-i}^{t-1} | h_i^{t-1}) \alpha_i(r_i^{t, \hat{s}_{-i}^t}, \hat{r}_{-i}^t)[(y_i^t, \hat{y}_{-i}^t)] \sigma_{-i}^j(\hat{r}_{-i}^t, \hat{s}_{-i}^t | \hat{h}_{-i}^{t-1}).$$

Let  $h_i \in H_i^t \setminus H_i^{*0}$  and  $h_{-i} \in H_{-i}^t \setminus (H_{-i}^{*0} \cup \{h_{-i}^*\})$ . We have that  $\lim_j B_j > 0$  because  $h_i \in H_i \setminus H_i^{*0}$ . Hence, if  $h_{-i}^{t-1} \neq h_{-i}^{*, t-1}$ , then  $h_{-i}^{t-1} \notin H_{-i}^{*0}$  and  $\lim_j (j^{j-1-t} \mu^j(h_{-i} | h_i)) = 0$  since  $\lim_j (j^{j-1-(t-1)} \mu^j(h_{-i}^{t-1} | h_i^{t-1})) = 0$ .

If, instead,  $h_{-i}^{t-1} = h_{-i}^*$ , note that  $h_{-i}^{*, t-1} \cdot (r_{-i}^*, C, c) = h_{-i}^*$ ,  $h_{-i}^{*, t-1} \cdot (r_{-i}^*, C, d) \in H_{-i}^{*0}$  and that  $h_{-i}^{*, t-1} \cdot (1_{(c,d)}, D, y_{-i}) \in H_{-i}^{*0}$  for each  $y_{-i} \in Y_{-i}$ . Thus, in this case,

$$(r_{-i}^t, s_{-i}^t, y_{-i}^t) \notin \{(r_{-i}^*, C, c), (r_{-i}^*, C, d), (1_{(c,d)}, D, c), (1_{(c,d)}, D, d)\}$$

and the numerator of  $(j^{j-1-t} \mu^j(h_{-i} | h_i))$  is

$$j^{j-1-t} \mu^j(h_{-i}^{*, t-1} | h_i^{t-1}) \alpha_i(r_i^{t, s_{-i}^t}, r_{-i}^{t, s_{-i}^t}) [y^t] j^{-j}$$

and, hence,  $\lim_j (j^{j-1-t} \mu^j(h_{-i} | h_i)) = 0$ .

**Case  $h_i \in H_i^{*0} \setminus H_i^{D0}$ :** In this case,  $\mu(h_{-i}^* | h_i) = 0$  since  $h_i \in H_i^{*0}$  and  $\text{supp}(\mu(\cdot | h_i)) \subseteq H_{-i}^D \subseteq H_{-i}^{*0}$  exactly as above.

For later use, we will show by induction on  $\ell(h_i)$  that  $\lim_j (j^{j-1-\ell(h_i)} \mu^j(h_{-i} | h_i)) = 0$  for each  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ . Consider first  $h_i$  with  $\ell(h_i) = 1$ . Then  $\alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, d)] > 0$  and  $\alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, c)] = 0$  since, respectively,  $h_i \notin H_i^{D0}$  and  $h_i \in H_i^{*0}$ . In addition, for each  $j$ ,  $\mu^j(h_{-i}^* | h_i) = 0$  and

$$\sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}) \in H_{-i}^1} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i})[(y_i, \hat{y}_{-i})] \sigma_{-i}^j(\hat{r}_{-i}, \hat{s}_{-i}) \rightarrow \alpha_i(r_i^C, 1_{(c, s_i)})[(y_i, d)].$$

Thus,  $\text{supp}(\mu(\cdot | h_i)) = \{(r_{-i}^*, C, d)\} \subseteq H_{-i}^{*0}$ . We have that  $\{(1_{(c,d)}, D, c), (1_{(c,d)}, D, d)\} \subseteq H_{-i}^{*0}$  since  $\alpha_{-i}(1_{(c,d)}, 1_{(c,d)})[(y_{-i}, c)] = 0$  by property 1. Hence, for each  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ ,

$$\lim_j (j^{j-2} \mu^j(h_{-i} | h_i)) = \frac{j^{j-2} \alpha_i(r_i^{s_{-i}}, r_{-i}^{s_{-i}})[y] j^{-j}}{\sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}) \in H_{-i}^1} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i}^{s_{-i}})[(y_i, \hat{y}_{-i})] \sigma_{-i}^j(\hat{r}_{-i}, \hat{s}_{-i})} \rightarrow 0.$$

Let  $t > 1$  and assume that we have established that, for each  $k = 1, \dots, t-1$  and  $h_i \in H_i^k \cap (H_i^{*0} \setminus H_i^{D0})$ ,  $\lim_j (j^{j-1-k} \mu^j(h_{-i} | h_i)) = 0$  for each  $h_{-i} \in H_{-i}^k \setminus H_{-i}^{*0}$ .

Let  $h_i \in H_i^t \cap (H_i^{*0} \setminus H_i^{D0})$ . We have that  $\lim_j B_j > 0$  because  $h_i \in H_i \setminus H_i^{D0}$ . Hence, for each  $h_{-i} \in H_{-i}^t \setminus H_{-i}^{*0}$ ,  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$  since  $\lim_j (j^{j-1-(t-1)} \mu^j(h_{-i}^{t-1}|h_i^{t-1})) = 0$ .

**Case  $h_i \in H_i^{*0} \cap H_i^{D0}$ :** We will show by induction on  $\ell(h_i)$  that  $\mu(h_{-i}|h_i) = 0$  for each  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ . Consider first the case where  $h_i \in H_i$  has  $\ell(h_i) = 1$ . Since  $h_i \in H_i^{*0} \cap H_i^{D0}$ , we have that  $\alpha_i(r_i^C, 1_{(c,s_i)})([y_i, d]) = \alpha_i(r_i^C, 1_{(c,s_i)})([y_i, c]) = 0$ , which implies that  $y_i = d$ . In addition, for each  $j$ ,  $\mu^j(h_{-i}^*|h_i) = 0$  and, for each  $h_{-i} \neq h_{-i}^*$ ,

$$\mu^j(h_{-i}|h_i) = \frac{\alpha_i(r_i^D, 1_{(d,c)})([d, y_{-i}])}{\sum_{\hat{y}_{-i}} \alpha_i(r_i^D, 1_{(d,c)})([d, \hat{y}_{-i}]) + j^{-(j-1)} \sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}): (\hat{r}_{-i}, \hat{s}_{-i}) \neq (1_{(c,d)}, D)} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i}^{s_i})([d, \hat{y}_{-i}])}$$

if  $(r_{-i}, s_{-i}) = (1_{(c,d)}, D)$  and

$$\mu^j(h_{-i}|h_i) = \frac{\alpha_i(r_i^{s_{-i}}, r_{-i}^{s_i})([d, y_{-i}]) j^{-(j-1)}}{\sum_{\hat{y}_{-i}} \alpha_i(r_i^D, 1_{(d,c)})([d, \hat{y}_{-i}]) + j^{-(j-1)} \sum_{(\hat{r}_{-i}, \hat{s}_{-i}, \hat{y}_{-i}): (\hat{r}_{-i}, \hat{s}_{-i}) \neq (1_{(c,d)}, D)} \alpha_i(r_i^{\hat{s}_{-i}}, \hat{r}_{-i}^{s_i})([d, \hat{y}_{-i}])}$$

otherwise. It then follows that  $(1_{(c,d)}, D, c) \in \text{supp}(\mu(\cdot|h_i))$  by property 2 and that  $\text{supp}(\mu(\cdot|h_i)) \subseteq \{(1_{(c,d)}, D, c), (1_{(c,d)}, D, d)\}$ . For each  $h_{-i} \in \{(1_{(c,d)}, D, c), (1_{(c,d)}, D, d)\}$ , we have that  $h_{-i} \in H_{-i}^{*0}$  since  $\alpha_{-i}(1_{(c,d)}, 1_{(c,d)})([y_{-i}, c]) = 0$  by property 1. Hence, if  $\ell(h_i) = 1$ , then  $\text{supp}(\mu(\cdot|h_i)) \subseteq H_{-i}^{*0}$ . Furthermore, for each  $h_{-i} \notin \text{supp}(\mu(\cdot|h_i))$ ,  $\lim_j (j^{j-2} \mu^j(h_{-i}|h_i)) = 0$ ; since  $H_{-i} \setminus H_{-i}^{*0} \subseteq H_{-i} \setminus \text{supp}(\mu(\cdot|h_i))$ , then

$$\lim_j (j^{j-2} \mu^j(h_{-i}|h_i)) = 0 \text{ for each } h_{-i} \in H_{-i} \setminus H_{-i}^{*0}.$$

Let  $t > 1$  and assume that we have established that, for each  $k = 1, \dots, t-1$  and  $h_i \in H_i^k \cap H_i^{*0} \cap H_i^{D0}$ ,  $\text{supp}(\mu(\cdot|h_i)) \subseteq H_{-i}^{*0}$  and  $\lim_j (j^{j-1-k} \mu^j(h_{-i}|h_i)) = 0$  for each  $h_{-i} \in H_{-i}^k \setminus H_{-i}^{*0}$ .

Let  $h_i \in H_i^t \cap H_i^{*0} \cap H_i^{D0}$  and  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ . Then  $h_{-i}^{t-1} \in H_{-i} \setminus H_{-i}^{*0}$  as well. We will show that  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$  for each  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ .

Consider first the case where  $h_{-i} = h_{-i}^*$ . In this case,  $j^{j-1-t} \mu^j(h_{-i}|h_i) = 0$  for each  $j \in \mathbb{N}$  since  $h_i \in H_i^{*0}$  and the result follows.

Due to the above, we may assume that  $h_{-i} \neq h_{-i}^*$ . We consider two cases.

Case (i):  $h_{-i}^{t-1} \in H_{-i}^{*0} \cap H_{-i}^{D0}$  or  $h_{-i}^{t-1} \in H_{-i}^{*0} \cap (H_{-i} \setminus H_{-i}^{D0})$ .

Let  $\hat{h}_{-i}^{t-1} \in \text{supp}(\mu(\cdot|h_i^{t-1})) \subseteq H_{-i}^{*0}$ ; since  $\sigma_{-i}(1_{(c,d)}, D|\hat{h}_{-i}^{t-1}) = 1$ , it follows that  $\lim_j B_j > 0$  when  $\alpha_i(r_i^{t,D}, 1_{(d,c)})([y_i^t, \hat{y}_{-i}]) > 0$  for some  $\hat{y}_{-i} \in Y_{-i}$ ; in particular,

$\lim_j B_j > 0$  when  $y_i^t = d$  by property 2. In this case,  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$  since  $\lim_j (j^{j-1-(t-1)} \mu^j(h_{-i}^{t-1}|h_i^{t-1})) = 0$ .

If  $y_i^t = c$  and  $\alpha_i(r_i^{t,D}, 1_{(d,c)})[(c, \hat{y}_{-i})] = 0$  for all  $\hat{y}_{-i} \in Y_{-i}$ , then

$$\begin{aligned} \lim_j (j B_j) &= \lim_j \sum_{\hat{h}_{-i} \in H_{-i}^{t-1} \cap H_{-i}^{*0}} \mu^j(\hat{h}_{-i}^{t-1}|h_i^{t-1}) \times \\ &\times \left( \frac{1}{j^{j-1}} \sum_{(\hat{r}_{-i}^t, \hat{s}_{-i}^t, \hat{y}_{-i}^t): (\hat{r}_{-i}^t, \hat{s}_{-i}^t) \neq (1_{(d,c)}, D)} \alpha_i(r_i^{t, \hat{s}_{-i}^t}, \hat{r}_{-i}^{t, s_{-i}^t})[(c, \hat{y}_{-i}^t)] + \sum_{\hat{y}_{-i}^t} \alpha_i(r_i^{t,D}, 1_{(c,d)})[(c, \hat{y}_{-i}^t)] \right) \end{aligned}$$

which is strictly positive since  $\alpha_i(r_i^{t,D}, 1_{(c,d)})[(c, d)] > 0$  by property 2. Since

$$\lim_j \left( j^{j-1-(t-1)} \mu^j(h_{-i}^{t-1}|h_i^{t-1}) \alpha_i(r_i^{t, s_{-i}^t}, r_{-i}^{t, s_{-i}^t})[y^t] \sigma_{-i}^j(r_{-i}^t, s_{-i}^t|h_{-i}^{t-1}) \right) = 0,$$

it follows that  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$  for each  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ .

Case (ii):  $h_i^{t-1} \in H_i \setminus H_i^{*0}$ .

In this case, we have  $\alpha_i(r_i^{t,C}, 1_{(c, s_i^t)})[(y_i^t, c)] = 0$  since  $h_i \in H_i^{*0}$  and  $\alpha_i(r_i^{t,C}, 1_{(c, s_i^t)})[(y_i^t, d)] = 0$  since  $h_i \in H_i^{D0}$ . Thus,  $y_i^t = d$  and the argument in case (i) can be applied to conclude that  $\lim_j B_j > 0$  provided that there is  $\hat{h}_{-i}^{t-1} \in \text{supp}(\mu(\cdot|h_i^{t-1})) \cap H_{-i}^{*0}$ . Then if  $h_{-i}^{t-1} \neq h_{-i}^{*, t-1}$ , we have  $\lim_j (j^{j-1-(t-1)} \mu^j(h_{-i}^{t-1}|h_i^{t-1})) = 0$  and, hence,  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$ . If  $h_{-i}^{t-1} = h_{-i}^{*, t-1}$ , then since  $h_{-i} \notin H_{-i}^{*0} \cup \{h_{-i}^{*, t}\}$ , the numerator of  $\mu^j(h_{-i}|h_i)$  is less than  $j^{-j}$ . Thus,  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$ .

Hence, we are left with the case where  $\text{supp}(\mu(\cdot|h_i^{t-1})) = \{h_{-i}^{*}\}$ . In this case,

$$\begin{aligned} \lim_j (j B_j) &= \lim_j \mu^j(h_{-i}^{*, t-1}|h_i^{t-1}) \times \\ &\times \left( \frac{1}{j^{j-1}} \sum_{(\hat{r}_{-i}^t, \hat{s}_{-i}^t, \hat{y}_{-i}^t): (\hat{r}_{-i}^t, \hat{s}_{-i}^t) \neq (1_{(c,d)}, D)} \alpha_i(r_i^{t, \hat{s}_{-i}^t}, \hat{r}_{-i}^{t, s_{-i}^t})[(c, \hat{y}_{-i}^t)] + \sum_{\hat{y}_{-i}^t} \alpha_i(r_i^{t,D}, 1_{(d,c)})[(d, \hat{y}_{-i}^t)] \right) \end{aligned}$$

which is strictly positive since  $\alpha_i(r_i^{t,D}, 1_{(d,c)})[(d, c)] > 0$  by property 2. Since

$$\lim_j \left( j^{j-1-(t-1)} \mu^j(h_{-i}^{t-1}|h_i^{t-1}) \alpha_i(r_i^{t, s_{-i}^t}, r_{-i}^{t, s_{-i}^t})[y^t] \sigma_{-i}^j(r_{-i}^t, s_{-i}^t|h_{-i}^{t-1}) \right) = 0,$$

it follows that  $\lim_j (j^{j-1-t} \mu^j(h_{-i}|h_i)) = 0$  for each  $h_{-i} \in H_{-i} \setminus H_{-i}^{*0}$ .

## A.2 When the aggregation function is a mixed extension

We show that if  $\alpha$  is a mixed extension satisfying (a)–(c), then  $\alpha$  is strongly responsive. As noted already, if  $\alpha$  satisfies (a) and (b), then  $\alpha$  is responsive. Thus, it suffices to establish properties 3 and 4.

Regarding property 3: Note that

$$\alpha_{i,Y-i}(1_y, 1_{(c,d)})[c] = \begin{cases} 0 & \text{if } y = (c, d), \\ 0 & \text{if } y = (d, d), \\ \alpha_i(1_{(c,c)}, 1_{(c,d)})[c, c] & \text{if } y = (c, c), \\ \alpha_i(1_{(d,c)}, 1_{(c,d)})[d, c] & \text{if } y = (d, c) \end{cases}$$

by property (a). Hence, it follows from property (c) that

$$1_{(c,c)} \in \arg \max_y \alpha_{i,Y-i}(1_y, 1_{(c,d)})[c].$$

Thus,

$$\begin{aligned} \alpha_{i,Y-i}(r, 1_{(c,d)})[c] &= \sum_y r(y) (\alpha_i(1_y, 1_{(c,d)})[(c, c)] + \alpha_i(1_y, 1_{(c,d)})[(d, c)]) \\ &\leq \sum_y r(y) (\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)] + \alpha_i(1_{(c,c)}, 1_{(c,d)})[(d, c)]) = \alpha_{i,Y-i}(1_{(c,c)}, 1_{(c,d)})[c]. \end{aligned}$$

Regarding property 4: Note that  $\alpha_i(1_y, 1_{(c,d)})[(c, c)] = 0$  for each  $y \neq (c, c)$  by property (a) and that, then, the denominator of  $\frac{\alpha_i(r, 1_{(c,d)})[(c, c)]}{\alpha_i(r, 1_{(c,d)})[(c, c)] + \alpha_i(r, 1_{(c,d)})[(c, d)]}$  is  $r(c, c)\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)] + \sum_y r(y)\alpha_i(1_y, 1_{(c,d)})[(c, d)]$ , which is strictly positive by property (b). Let  $r \in \Delta(Y)$  and note that the conclusion is then obvious when  $r(c, c) = 0$ . If  $r(c, c) > 0$ , then

$$\begin{aligned} &\frac{\alpha_i(r, 1_{(c,d)})[(c, c)]}{\alpha_i(r, 1_{(c,d)})[(c, c)] + \alpha_i(r, 1_{(c,d)})[(c, d)]} \\ &= \frac{r(c, c)\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)]}{r(c, c)\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)] + \sum_y r(y)\alpha_i(1_y, 1_{(c,d)})[(c, d)]} \\ &\leq \frac{r(c, c)\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)]}{r(c, c)\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)] + r(c, c)\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, d)]} \\ &= \frac{\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)]}{\alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, c)] + \alpha_i(1_{(c,c)}, 1_{(c,d)})[(c, d)]}. \end{aligned}$$

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